

## **Programme Real Estate Group**

**Antwerp 12.05.2023**

During the Antwerp practice days the real estate practice group will work around the different ways of selling real estate in Belgium and in the other participants countries.

We will meet in the beautiful " Notarishuis' , being the public notaries headquarters in the province of Antwerp.

We will have two speakers namely:

- Mr. Jelle Van Hove, public notary and representative of the Belgian Federation of notaries

- Mr. Daniel Buschman, real estate agent and president of CIB, the largest Belgian Federation of real estate agents.

Our speakers will clarify both the public notaries and the real estates agents input in the sales process : who is drafting the preliminary contract? How does the publicity work? What are their respective responsibilities? What are the costs? Is there any competition between the two professions on the real estate market?

Our speakers will also give an insight in the evolution of the real estate market in Belgium: figures and tendencies.

If time permits we will also go into the organisation, deontology and disciplinary frame of the profession of the real estate agent.

As always it is the intention to compare the situation in the participants countries.

We hope to welcome you in our practice group.

We will meet between 10 AM and 1 PM and then meet for an informal lunch.

If the participants wish we can continue after lunch for one more hour before giving the opportunity to discover the interesting city of Antwerp.

